

	<u><u>2022-23</u></u>
Income	
A Ticket Sales	
401 · Ticket Revenue - Egg Shows	700,000
Total A Ticket Sales	<u>700,000</u>
B Rental Income	
410 · Rental Income - Venues	150,000
Total B Rental Income	<u>150,000</u>
C Contracted & Rental Services	
420 · Handling Charges	150,000
421 · Ticket Commission	35,000
422 · Credit Card %	55,000
423 · Concession	25,000
424 · Artist Sales Commission	17,500
425 · Ticket Printing	6,000
428 · Piano Rental	500
429 · Equipment Rental	75,000
430 · Program Book Income	6,000
432 · Stage Labor Services	175,000
Total C Contracted & Rental Services	<u>545,000</u>
E Unearned Revenue	
440 · Membership	70,000
442 · Undwr/Corporate Contributions	15,000
443 · Grant/Foundation Income	105,000
444 · SVOG Grant	661,450
460 · Miscellaneous Contribution	0
Total E Unearned Revenue	<u>851,450</u>
F NYS Appropriation	
446 · NYS Appropriation	220,000
Total F NYS Appropriation	<u>220,000</u>
G Interest Income	
480 · Interest	2,000
485 · Miscellaneous Income	0
Total G Interest Income	<u>2,000</u>
Total Income	<u><u>2,468,450</u></u>

Expense

A Administration Expenses

501 - Full Time Salaries	443,000
506 - Part Time Salary	287,000

Total A Administration Expenses 730,000

B Benefits

510 - Vacation Accrual	1,000
511 - Health Insurance - Current Empl	110,000
519 - Health Insurance - Retirees	18,000
512 - Dental Insurance	4,000
513 - Vision Insurance	500
514 - NYS Retirement Fees	75,000
515 - Payroll Taxes	71,500
516 - NYSIF Disability Ins.	9,000
517 - State Insurance Wkers Comp	30,000
518 - Employee Life Insurance	1,000

Total B Benefits 320,000

C Artist Fees

520 - Artist Fees - Egg Shows	600,000
-------------------------------	---------

Total C Artist Fees 600,000

E Marketing

530 - Advertising	5,000
532 - Design Fees	3,500
533 - Season Brochure	8,000
534 - Bulk Mailing & Distribution	1,500
535 - Playbill/Program	7,000
539 - Marketing Miscellaneous	10,000

Total E Marketing 35,000

F Production

540 - Stage Eq - Supply & Rental	25,000
541 - Supplies - General	10,000
542 - Supplies - Lighting	3,000
543 - Supplies - Audio/Film	5,000
544 - Repairs/Maintenance	25,000
545 - Hospitality/Travel	50,000
546 - Music License	15,000
547 - Piano Tuning	2,000

Total F Production 135,000

G General & Administrative

550 - Office Supplies	6,000
551 - Telephone	4,000

552 - Box Office/Tix Printing	4,000
553 - Postage	8,500
554 - Delivery Services	1,000
556 - Volunteers	2,500
557 - Service Contracts	30,000
558 - Payroll Services	10,000
560 - Credit Card Charges	80,000
561 - Bank Charges	0
562 - Audit	12,000
563 - Dues/Fees/Training	2,000
569 - Miscellaneous	3,000
Total G General & Administrative	163,000
H Insurance	
570 - Liability & Crime	7,000
572 - Directors & Officers	3,000
Total H Insurance	10,000
I Travel & Board Expense	
577 - Staff Travel	2,000
578 - Board Expenses	2,000
Total I Travel & Board Expense	4,000
J Building & Maintenance	
580 - OGS Rental	113,500
586 - Supplies & Materials	2,500
Total J Building & Maintenance	116,000
K Depreciation & Misc	
587 - Depreciation Expense	25,000
Total K Depreciation & Misc	25,000
Total Expense	2,138,000
Net Income	330,450